




RAFFA
CONSULTING
ACCOUNTING
TECHNOLOGY

Financial Software Specialists

Embracing Your Vision



A group of business professionals in an office setting, looking at a laptop screen. The image is partially obscured by a teal vertical bar on the left side. The text is overlaid on the image.

How do you identify the best financial software solution for your organization?

Selecting financial software can be a daunting task. Where do you start? How do you obtain the functionality you need now, and plan for future upgrades? How do you add or upgrade your existing financial software package without interruption to your current accounting function?

In order to select the most effective financial software for your organization, you first need to fully understand your requirements and objectives. We can help you identify and answer important questions, clarify your needs and direct you to the best software solution for your company!

Raffa asks 10 Questions that will help define your requirements:

1. What functions does your accounting software need to perform? GL? AP? AR? Payroll? Cash Management? Budgeting? Sales? Grants? Project Management? Others?
2. What is your budget and will you need to add or upgrade your existing hardware?
3. Who needs access and how many people will use the system?
4. Do you have any special reporting needs such as customized reports beyond the standard system reports (Trial Balance, Detailed General Ledger, etc.) or financial statements?
5. Do you have more than one location and if so, what type of access is needed?
6. How large is the volume of your monthly Accounts Payable?
7. Do you have more than one business entity and is there any inter-company processing performed between them?
8. Should the accounting system be able to interface with third party software, such as a membership database?
9. What historical information will be maintained and will you retain the current chart of accounts?
10. What is your anticipated "Go Live" date, and what is the transition schedule.

When making an important financial software purchase, you should consult with a firm that has a selection of products to choose from; not just one choice. With over 20 years of experience working with hundreds of clients, Raffa fully understands the particular accounting needs of your organizations.

RAFFA PROVIDES INDUSTRY LEADING FINANCIAL SOFTWARE SOLUTIONS

Raffa represents the leading financial Management and Accounting Software Solutions (MAS), and can help you identify and select the product that is best suited for your organization. Raffa is a licensed reseller of the following MAS software products:

Microsoft Dynamics™ GP

Microsoft Dynamics GP (formerly Microsoft Business Solutions—Great Plains) provides a cost-effective solution for managing and integrating finances, e-commerce, supply chain, manufacturing, project accounting, field service, customer relationships, and human resources. And, it works with and like widely-familiar software—such as Microsoft Office System and Microsoft SQL Server—to let people use skills they already know to access and manage the information they need.

Microsoft Dynamics™ SL

Microsoft Dynamics SL (formerly Microsoft Business Solutions—Solomon) is designed to meet the specific business management needs of project, service, and distribution-driven organizations. Ideal for small and midsize companies that need to integrate with other systems and serve customers better, Microsoft Dynamics SL helps to automate everyday processes and improve business operations.

Microsoft Business Portal

With Microsoft Business Portal, you can deliver user-specific access to information from a single Web-based portal. Built on Microsoft .NET technologies, Microsoft Business Solutions Business Portal integrates seamlessly with Microsoft Dynamics SL to deliver applications, information, and processes to employees, customers, and partners across your organization. Deliver project financial status, task assignments, billings, invoices, timesheets, expense reports, and other documents through a Web browser, reducing the time required to manage these processes and eliminating paperwork and data re-entry.

SOFTWARE INSTALLATION, TRAINING, IMPLEMENTATION AND ONGOING SUPPORT

Once Raffa has helped you to select and purchase your new financial software, we will manage the implementation that will enable you to begin utilizing your new software. Raffa Software support will provide:

- Installation Services – We will prepare your network for the new accounting software, run a thorough system check and install your new software.
- Training Services – To maximize the efficiency of your investment, we will work with you and your staff to provide complete instruction and documentation, either onsite at your facility or in our downtown Washington, DC training location.
- Implementation Services – Your software is installed and your staff has been trained. Now it's time to get your new program up and running and go live. Raffa will be there with you, to make certain that the transition goes smoothly.
- Ongoing Software Support – Even after you are up and running, Raffa will continue to provide customer support, answer questions, and help with any problems that may arise, via phone, or in person as needed.

For more information on how we can help you get started, or to set up a software demo, contact us at 202-822-5000 - ask for Raffa Tech.

Raffa Tech - Financial Software - Implementation- Tech Support - Hosting — IT Services - Custom Applications - Site Design



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